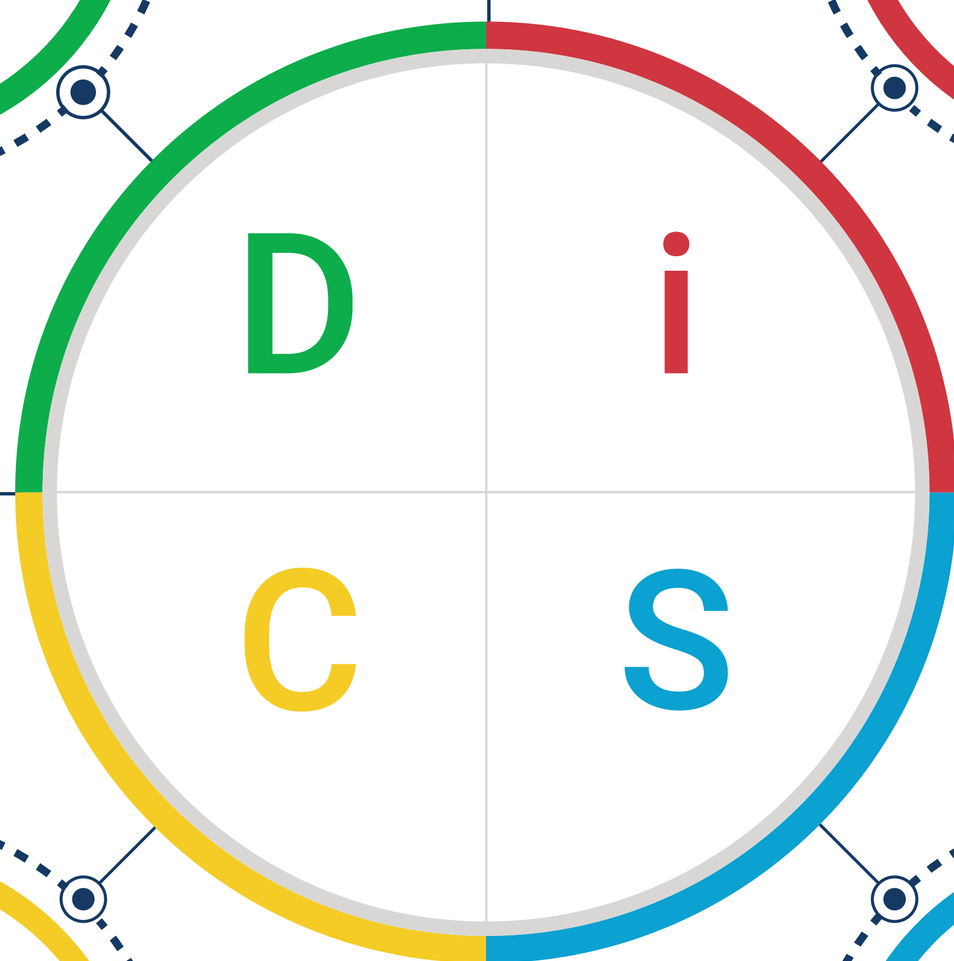
EVERYTHING DiSC®
A Wiley Brand

Dynamic
Initiating action on your ideas, influencing people, and projecting a strong social presence

Self-Assured
Asserting your opinions and rights, projecting confidence in your ideas and abilities, and taking charge of situations

Outgoing
Establishing and maintaining relationships and expressing your emotions and unfiltered thoughts to others

Resolute
Standing your ground in the face of opposition, speaking up about problems, and pushing through any resistance



Empathizing
Reaching out with compassion, seeking to understand people's emotional needs and struggles, and being supportive

Objective
Separating facts from emotion and keeping the discussion focused on logic

Receptive
Staying open to others' ideas and being willing to compromise or set aside your own needs and preferences

Composed
Reflecting before acting, moderating your responses (even under stress), and exercising diplomacy

Catalyst™

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